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## Application

### Instructions

Annotations records internal notes/comments that are visible to internal staff only. Feedback appends a new section to the bottom of the application that is visible to the applicant and anyone viewing the application.

### Application Details

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### 380273 - Broadband Grant Program - Empower Rural Iowa - NOFA #004

#### 384021 - Guthrie County Broadband Expansion

#### Broadband Grant Program - Empower Rural Iowa

**Status:** Submitted  
**Signature:** Andrew Randol  
**Submitted Date:** 2020-11-19 04:53:15  
**Submitted By:** Andrew Randol

### Applicant Information

#### Project Officer

**AnA User Id** ANDREW.RANDOL@IOWAID  
**First Name\*** Andrew **Last Name** Randol  
First Name Middle Name Last Name  
**Title:**  
**Email:\*** andrewrandol@panoratelco.com  
**Address:\*** 114 East Main Street

**City\*** Panora Iowa 50216  
City State/Province Postal Code/Zip  
**Phone:\*** 641-755-2424  
Phone Ext.

**Program Area of Interest\*** Broadband Grant Program - Empower Rural Iowa  
**Fax:**  
**Agency**

#### Organization Information

**Organization Name:\*** Guthrie Telecommunications Network, Inc  
**Organization Type:\*** For-Profit – Privately Held  
**DUNS:**  
**Organization Website:**  
**Address:** 403 State Street

**Guthrie Center** Iowa 50115  
City State/Province Postal Code/Zip

**Phone:** 641-755-2424  
Ext.

**Fax:**  
**Benefactor**  
**Vendor**  
**Number**

### Cover Sheet-General Information

#### Authorized Official

**Name\*** Andrew Randol  
**Title\*** CEO  
**Organization\*** Guthrie Telecommunications Networks, Inc  
If you are an individual, please provide your First and Last Name.  
**Address\*** 403 State Street

**City/State/Zip\*** Guthrie Center Iowa 50115  
City State Zip

**Telephone Number\*** 641-332-2000

**E-Mail\*** andrewrandol@panoratelco.com

#### Fiscal Officer/Agent

Please enter the "Fiscal Officer" for your Organization.

If you are an individual, please provide your First and Last Name.

Name\* Andrew Randol

Title

Organization

Address

City/State/Zip

City

Iowa

State

Zip

Telephone Number

E-Mail

County(ies) Participating, Involved, or Affected by this Proposal\* Guthrie County

Congressional District(s) Involved or Affected by this Proposal\* 3rd - Rep Cindy Axne (D)  
[Congressional Map](#)

Iowa Senate District(s) Involved or Affected by this Proposal\* 10  
[District Map](#)

Iowa House District(s) Involved or Affected by this Proposal\* 20  
[District Map](#)

### Business Organization - NOFA #004

Business Legal Name\* Guthrie Telecommunications Networks, Inc

#### Mailing Address

Street \* 403 State Street

City\* Guthrie Center

State\* IA

Zip\* 50115

#### Alternate Mailing Address (used for warrants and/or payments)

Alternate Street

Alternate City

Alternate State

Alternate Zip

### Additional Information

Please name and upload file "Application Number - Applicant Name - Business Organization". File can be a PDF or Word Document.

\* [GTN Business Organization v2.pdf](#)

#### Public Redacted Broadband Additional Information

Is the Applicant a Communications Service Provider as defined by Iowa Code chapter 8B, including but not limited to private sector carriers, local governments, utilities, and other entities that provide or intend to provide Broadband service.

Communication Service Provider\* Yes

### Executive Project Summary NOFA #004

This section requires an Applicant to summarize, at a high level, its proposed Project, including but not limited to the geographic area in which the Project will occur, the primary deployment model (e.g., wireline versus wireless), and a general overview of how Applicant has/will comply with the terms, conditions, and requirements of Iowa Code section 8B.11, Iowa Administrative Code rule 129—22, and this NOFA #004. Name and upload this file "Application Number - Applicant Name - Executive Project Summary". This can be a PDF or Word Document.

Executive Project Summary\* [GTN Executive Summary.pdf](#)

The section requires Applicant to affirm whether or not State funds are necessary for the Project to proceed.

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Are State Funds Necessary for the Project to proceed?\*

Yes

*This section requires an Applicant to describe how the Project will or will not proceed if State funds requested are not ultimately awarded.*

Describe how the Project will or will not proceed if State funds requested are not ultimately awarded.\*

GTN determined the total eligible infrastructure costs to be \$238,500 for the Guthrie County Broadband Expansion. GTN's Empower Rural Iowa Broadband grant request is 35%, \$83,300, of the total eligible infrastructure costs in the proposed area, with 65% being self-funded by GTN. GTN is committed to working toward overall community enhancement that includes residents, businesses, and community anchor institutions within the rural areas of Guthrie County. Access to high-speed broadband service should be available to every resident regardless of whether they live in town or out in the rural areas. After reviewing the financial feasibility of the project, the locations included in GTN's application would be too costly to build without funding assistance. Due to the rural nature and relatively low population density, this project would be difficult to justify without the financial assistance from the Empower Rural Iowa Broadband Grants Program. Therefore, the proposed Guthrie County Broadband Expansion will likely not move forward as presented without grant assistance.

## Project Status

Project Milestone	Estimated Completion date	Costs Incurred
OSP Design/Fielding	03/31/2021	\$0.00
Pre-Construction Meeting	06/30/2021	\$0.00
Construction	12/31/2021	\$0.00
Fiber Splice and Test	12/31/2021	\$0.00
Electronics Order	06/30/2021	\$0.00
Electronics Ship	09/30/2021	\$0.00
Miscellaneous Equipment Install	09/30/2021	\$0.00
Electronics Equipment Install	09/30/2021	\$0.00
Equipment Turn Up/Test	03/31/2022	\$0.00

## Demonstrated Experience NOFA #004

*This section requires information about Applicant's demonstrated experience in provisioning Broadband across the State of Iowa. Applicant shall include relevant information about their experience that has prepared them to deploy their Project, such as, for example, community partnerships and services; number of years in business; number of years of experience providing the types of services sought by this NOFA #004; if the Applicant is a relatively new provider/market entrant, an explanation of the benefits, if any, of being a newer provider/market entrant; the level of technical experience in providing the types of services sought by this NOFA #004; or any other information that would aid the Office in assessing whether Applicant is a Responsible Applicant.*

Demonstrated Experience\*

[GTN Demonstrated Experience.pdf](#)

## References

Name	Mike Underwood, President Guthrie County State Bank
Telephone Number	641-332-2218
Reference Letter #1	
Name	Dennis Flanery, President Guthrie Center Dev.
Telephone Number	641-747-3100
Reference Letter #2	
Name	Everett Grasty, County Supervisor
Telephone Number	515-523-1421
Reference Letter #3	

## Broadband Grants Core Application - Exhibits B, C, D, and D.1

*Applicant requests that the contents of their application remain confidential in whole or in part, pursuant to Section 7.18 of the NOFA #004.*

**DISCLAIMER:** An applicant requesting confidential treatment of portions of an application must attach a redacted public copy of the application. If the applicant fails to attach a redacted public copy pursuant to Section 7.18.1.5 of the NOFA #004, the Office shall be relieved from any responsibility for maintaining the confidentiality of the application pursuant to 7.18.5 of the NOFA #004.

NOTE: Applicants are ONLY required to submit a Public Redacted Copy IF they are requesting confidential treatment with respect to an aspect of their Application. Further, the mere fact that an Applicant submits a Public Redacted Copy (or otherwise requests confidential treatment) does not ensure the aspects of the Application that are redacted (or for which confidential treatment is otherwise sought) will be treated as confidential; the Office will only afford confidential treatment to the extent requests comply with the terms, conditions, and requirements of the NOFA #004, and solely to the extent permitted by Iowa Code Chapter 22 and the Office's corresponding fair information practices rules available at 129 IAC 2.

Full Unredacted Copy\*

[GTN Broadband\\_Grants\\_Core\\_Application\\_NOFA004.xlsm](#)

Public Redacted Copy

This section allows the Applicant to optionally attach three (3) community support documents for the Project, including but not limited to testimonials or letters of support. Please send any additional community support documents to [ociogrants@iowa.gov](mailto:ociogrants@iowa.gov). See NOFA Exhibit C Section 2.6.

Community Support Document 1

[GCCCommunicationsGrantLetter11-11-2020.pdf](#)

Community Support Document 2

Community Support Document 3

## Broadband Grants Program Grant Agreement - Exhibit E

Exceptions to Broadband Grants  
Program Grant Agreement\*

[GTN Exhibit E.pdf](#)

## Certification, Authorization, and Release of Information - Exhibit F

Certification Letter (Public)\*

[GTN Exhibit F.pdf](#)

## Request for Confidentiality or Form 22 - Exhibit G

Form 22 (Public)\*

[GTN Exhibit G.pdf](#)

## Project Budget

Category	Description	Total Estimated Cost \$ (Exhibit D)	Total Estimated Cost \$ (Exhibit D1)	Total Estimated Project Budget (D+D1)	Requested Grant Support % (up to 35%)	Grant Request (Est. Cost * Request %)
Conduit		\$0.00	\$0.00	\$0.00	0	\$0.00
Fiber/Copper	Mainline and Drop Fiber	\$98,000.00	\$90,000.00	\$188,000.00	35.0	\$65,800.00
OSP Engineering		\$20,000.00	\$20,500.00	\$40,500.00	35.0	\$14,175.00
Design Engineering		\$5,000.00	\$0.00	\$5,000.00	35.0	\$1,750.00
Construction Mgmt.		\$0.00	\$0.00	\$0.00	0	\$0.00
Tower		\$0.00	\$0.00	\$0.00	0	\$0.00
Antenna		\$0.00	\$0.00	\$0.00	0	\$0.00
Boring		\$0.00	\$0.00	\$0.00	0	\$0.00
Trenching		\$0.00	\$0.00	\$0.00	0	\$0.00
Knifing		\$0.00	\$0.00	\$0.00	0	\$0.00
Aerial Deployment/Make Ready		\$0.00	\$0.00	\$0.00	0	\$0.00
Outside Plant		\$0.00	\$0.00	\$0.00	0	\$0.00
Switching Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Routing Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Optical Equipment	FTTP Electronics (CO Electronics and ONTs)	\$4,500.00	\$0.00	\$4,500.00	35.0	\$1,575.00
Customer Premise Equipment		\$0.00	\$0.00	\$0.00	0	\$0.00
Other		\$0.00	\$0.00	\$0.00	0	\$0.00
<b>Totals</b>		<b>\$127,500.00</b>	<b>\$110,500.00</b>	<b>\$238,000.00</b>		<b>\$83,300.00</b>

## Minority Impact Statement

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**Question # 1**

1. The proposed grant programs or policies could have a disproportionate or unique **POSITIVE IMPACT** on minority persons. \*

Yes

If YES, describe the positive impact expected from this project

The proposed Guthrie County Broadband Expansion project will positively impact minority persons by enhancing broadband speeds in unserved areas of Guthrie County.

Indicate the group(s) positively impacted.

Women, Person/s with a Disability, Blacks, Latinos, Asians, Pacific Islanders, American Indians, Alaskan Native Americans, Other

**Question # 2**

2. The proposed grant project programs or policies could have a disproportionate or unique **NEGATIVE IMPACT** on minority persons. \*

No

If YES, describe the negative impact expected from this project.

Randol

If YES, present the rationale for the existence of the proposed program or policy.

Randol

If YES, provide evidence of consultation with representatives of the minority groups impacted.

Randol

Indicate the group(s) negatively impacted.

**Question # 3**

3. The proposed grant project programs or policies are **NOT EXPECTED TO HAVE A DISPROPORTIONATE OR UNIQUE IMPACT** on minority persons. \*

No

If YES, present the rationale for determining no impact.

**Certification**

I hereby certify that the information on this form is complete and accurate, to the best of my knowledge. \*

Yes

Name of Person Submitting Certification. \*

Andrew Randol

Title of Person Submitting Certification\*

CEO

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